
Live Financial Edge® Training from Capital Business Solutions is Your Organization's Best Option

...Why Sometimes More Isn't Necessarily Better

All organizations face times when skilled employees, well versed with Financial Edge, decide to move on. Then there are those organizations who've "gotten by" for years with staff that's received minimal or even no training but now a stakeholder is requesting more information and no one knows how to deliver it from Financial Edge. Training is clearly the remedy for both scenarios. Getting staff up to speed with the latest versions of Financial Edge and establishing a baseline competency for them is key to insuring your financial department runs smoothly and benefits fully from its investment in technology.

**There are
many
options**

There are many options available to Financial Edge and Financial Edge NXT users to get training for their staff. Many Blackbaud customers have access to training via "a Blackbaud Training Pass" that they purchased with their software or have access to via their NXT subscription. While training passes are an easily accessible option they're rarely effective option in terms of providing the in-depth knowledge key users need to competently use and administer the Financial Edge products. Recorded and live text book agenda classes typically provide a surface level review of the software rarely delving into the configuration, reporting and chart level details. This type of training may be satisfactory for a clerk level position where understanding how to enter invoices and run existing aging reports represents the majority of their use. However, personnel expected to act as administrators of the system and/or manage the financial reporting of the system need more than just a cursory understanding of the Financial Edge system.

Capital Business Solutions specializes in the type of training that creates the most impact for System Administrators and Financial Managers. CBS Consultants have both a deep understanding of Blackbaud's Financial Systems but they also provide practical insights as a result of their backgrounds having been Financial Managers and Auditors of Nonprofits.

**Capital Business
Solutions**

Key Advantages

Key Advantages of Capital Business Solutions' custom training options include:

- CBS Consultant's practical experience allows them to address business processes that support best practices for maximizing the use of Financial Edge.
- CBS provides continued access to the same high-level consultants/trainers for all future projects. We don't hand off our customers to lesser qualified support staff.
- Because our training is based on each clients' unique needs we can cover a greater amount of content in less time than the vendor's standardized approach.
- Rates: CBS offers training both onsite as well as remotely at rates that are substantially less than those of the Vendor.
- Most importantly, because our training is done with your database, with your business processes in mind, staff knowledge retention is far greater than a recorded or standardized training provided with sample data.

About Capital Business Solutions: CBS, based in Raleigh, North Carolina, has been exclusively focused on serving the nonprofit and governmental sectors with technology solutions for accounting and fundraising since 1998. During this period CBS has implemented Serenic Navigator®, NetSuite® and Fundware® financial systems and continues to implement Blackbaud's Financial Edge NXT® and Abila MIP Advance® software. CBS retains certification as a Blackbaud Channel partner and is a 6-time winner of Blackbaud's Channel Partner of the Year based on sales and customer satisfaction. Additionally, CBS is an authorized Abila MIP® and MIP Advance® partner having been recently named to the 2016 Abila Presidents Circle based on sales and customer satisfaction. In total CBS has assisted more than 700 nonprofit clients nationwide in attaining the highest returns on their software technology investments through our evaluation and implementation processes, as well as custom consulting and training solutions.

About Capital Business Solutions

Have a further interest in finding out how Capital Business Solutions' custom training options can benefit your organization?

Contact us today to schedule a free, 25-minute consultation to receive your custom training agenda and quote.

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