



Mission

Capital Business Solutions believes that those who are working to improve our society through philanthropy, government and education are special people. We are dedicated to empowering nonprofits and public sector clients by applying our industry expertise to maximize the impact of their information systems. We enable our clients to provide the highest level of value to their constituents by offering the latest accounting and development solutions so they can focus more on their missions and less on the stress of their business operations.

Vision

To be seen as a national expert in assisting with evaluations and implementations of software for both nonprofits and public sector clients.

Values

Trustworthy, always willing to do what is right for our clients, straight-forward communication.

History

Capital Business Solutions began in 1997 with a complete focus on nonprofit and public sector financial needs. Capital Business Solutions has successfully implemented more than 350 clients in 9 years and we employ 14 highly skilled professionals throughout the Southeast and Midwest.

Target clients

Capital Business Solutions serves the Southeast and Midwest regions. We specialize in working with large grant driven and multinational entities. Some of our common client base includes Children's Homes, Community Action Agencies, Religious Governance, K-12 and smaller Higher Educational Institutions.

Products and Services Offered:

SAGE MIP Fund Accounting Software:

Small to mid-sized nonprofits can benefit from this highly comprehensive accounting system. Voted the Best Overall Nonprofit Accounting Software by financial managers nationwide, Sage MIP offers the ability to integrate a fundraising system, providing donor-driven organizations a complete solution.

SAGE Fundraising 50 Software:

An affordable, fundraising option that is designed for nonprofits. Easy to use, this system features campaign and gift management, donor profiling and relationship management, membership tracking, online fundraising integration, event management, flexible built-in reporting and security and access controls.

Serenic Navigator Software:

Powered by Microsoft Dynamics-NAV. A highly functional accounting information system with a breadth of functionality, Serenic Navigator provides an ERP solution for large and multinational governments and nonprofits.

Blackbaud Products:

CBS offers expert training and consulting services on all Blackbaud products at rates and methodologies that insure success at significant cost savings.

Professional Services:

Our consultants assist throughout the implementation process from initial needs assessment to configuration, training and satisfying the unique needs of your organization. Our "single source" approach to implementations provides consistency throughout your transition to new software. Since your needs become more advanced after the initial implementation, we offer training focused on advanced topics and features of the software.

Awards and Recognition...

2006 Serenic Navigator Rookie Partner of the Year

2006 Sage Software Rookie Partner of the Year

2002-2005 Blackbaud Reseller of the Year

Sage MIP Business Partner Advisory Council

Our presence...

Capital Business Solutions understands the needs of non-profits in the Carolinas and beyond. Our expertise comes from years of experience with numerous non-profits, allowing us to ensure that your organization's needs are appropriately analyzed, understood and met. Our service area encompasses the Southeastern and Midwestern United States with offices in Raleigh, NC; Charleston, SC; Atlanta, GA and Chicago, IL.

Team Members

Many of Capital Business Solutions' consulting staff have worked for the software vendor, auditors of nonprofit, and as employees of nonprofit and public sector entities. Our staff shares a calling to provide positive impacts in our communities through missions, as church members and volunteers. Their careers with CBS are an extension of that calling.

Bob Schilling: *Sales*

Robbie Pollock: *Sales*

Peter Saul: *Consulting Mgr.*

Andy Thorson: *Sales*

Christy Anderson: *Consulting*

Alyson Watts: *Consulting*

Jason Simpkins: *Consulting*

Shane Norris: *Programming*

Mike Calzo: *Programming*

Rick Meeks: *Consulting*

“Capital Business Solutions made switching software a simple conversion. They customized the product to meet our needs and the way we do business. Thanks to CBS we have been more productive with our software than we ever thought possible.

—Meredith Michael
Canterbury School”

Why choose Capital Business Solutions?

CBS is selected because of our success in implementing and selling our vendors' product lines translates into more access to vendor resources and influence on customer care issues than normal resellers. This combined with our 10-year proven implementation methodology allows for the client to receive a highly functional system and an ongoing advocate with one vendor for their future needs.

New Clients:

Bob Schilling— New Software Sales

Sage MIP Fund Accounting

Sage Fundraising 50

Serenic Navigator

Toll free: 877.879.0629

bschilling@capitalbusiness.net

Existing Clients:

Andy Thorson

Toll free: 888.366.7527 x 25

athorson@capitalbusiness.net

Drillpoint Reports:

Andy Thorson

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“We have used CBS for several projects. I would never even consider using anyone other than CBS to help with a Blackbaud issue. They are very smart, professional, provide great customer assistance and very responsive. I do not know what more I can say except you cannot go wrong with them.”

—David Mancos
Charlotte Country Day School

“What we've learned just this morning is better than all the training we ever got at Blackbaud.”

—Barb Henbest
Potter Children's Home & Family Ministries