

## **Capital Business Solutions awarded 2006 Sage Software Rookie Partner of the Year**

Raleigh, NC — May 31, 2007 — Sage Software, developer of financial software for nonprofit organizations and government agencies, named Capital Business Solutions (CBS) as the 2006 Sage Software Rookie Partner of the Year at the fifth annual Insights partner event held in Orlando, Florida.

Announced by Bryan Klann, Vice President Sales, Sage Nonprofit Solutions, this award is one of the highest honors a Sage channel partner can earn, requiring outstanding marketing skills, constant prospecting, in-depth product knowledge, focused sales efforts and a relentless dedication to client service.

“I am pleased to announce Capital Business Solutions as our fiscal year 2006 "Rookie of the Year"” said Klann. “We had some strong additions to the Sage Nonprofit solutions Business Partner family in the last year, but CBS was the strongest, exhibiting a staunch commitment to developing new nonprofit customers. CBS has an obvious in-depth understanding of the needs of nonprofits and willingness to go the distance to provide excellent customer service. Our team looks forward to long and mutually productive relationship with Capital Business Solutions.”

Since becoming a Sage Certified Business Partner in February 2006, Capital Business Solutions has achieved a place on the Top 10 Sage MIP Fund Accounting Software Resellers list and has been appointed to Sage Software’s MIP Business Partner Advisory Council and Corporate Business Partner Advisory Council.

“Being partnered with Sage has been an eye opening experience for CBS,” said Robbie Pollock, Vice President of Administration for CBS. “Sage truly understands the value of partner relationship and has been extremely supportive in helping CBS grow its nonprofit practice. We continue to see a very strong growth trend in the sales of Sage’s MIP and FR50 products. Most importantly, our customers have been extremely pleased with the quality and usability of Sage’s nonprofit solutions.”

Sage Software supports the needs, challenges and dreams of nearly 2.8 million small and mid-sized business customers in North America through easy-to-use, scalable and customizable software and services. Our products support accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries. Sage Software is a subsidiary of The Sage Group plc, a leading international supplier of accounting and business management software solutions and related products and services for small and mid-sized businesses. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and the Group now has 5.4 million customers and employs over 13,000 people worldwide.

Based in Raleigh, NC, Capital Business Solutions is a recognized leader in providing cutting edge, integrated financial software solutions and professional services purpose-

built for the nonprofit and public sector. Offering clients more than thirty years of combined industry specific experience, CBS has successfully implemented more than 350 clients in 9 years of operation. CBS' service area encompasses the Southeastern and Midwestern United States with offices in Raleigh, NC; Charleston, SC; Atlanta, GA and Chicago, IL.

For More Information Contact:

Cristalle Hinkle  
[chinkle@capitalbusiness.net](mailto:chinkle@capitalbusiness.net)  
1307 Glenwood Avenue  
Suite 158  
Raleigh, NC 27605  
(919) 821-1244 Ext 23